

Foreword

Success is achieved and maintained by those who try and keep trying. Where there is nothing to lose by trying and a great deal to gain if successful, by all means try, do it now. – Clement Stone

In the time I've known, worked with, and befriended Malcolm, I've been amazed at what he's achieved and the risks he's taken to reach his goals.

Having arrived, virtually penniless, with a young family from Zambia, he applied his skills into making a success out of business. With his mechanical background and a determined flair for opportunities, he built up a transport business from nothing. When he eventually sold the business several years later, he had built up a huge fleet and established an excellent reputation in the industry.

Malcolm believed in owning properties. He would never lease if he could possibly buy. At one stage, while I worked with him, he owned two smallholdings in Highflats, a farm in Richmond, a holiday home in Scottburgh, and industrial properties in Park Rynie and Richmond. Apart from his transport business, he also built up manufacturing businesses on his industrial properties, some of which are still active today.

On top of all this, he also purchased what he likes to be known as “the highest point in Kwazulu Natal- when on a clear day you can see the mountains and the sea.” Here on top of the world, he lives in a timeless zone with his Dalmation dog – far away from the real world.

Some would say he's been lucky, others a chancer; but I've known him as a talented, hard working man with a powerful will to succeed at whatever he's doing. His self-belief and enthusiasm has certainly paid dividends.

We haven't always agreed on issues, but we have built up a rapport that suits our relationship. To me, Malcolm has always been an enjoyable person to be around whether working with him, bumping across the roads of his mountain home in a 4X4, or just listening to stories and laughing at jokes around a braai.

Some twenty years ago I challenged Malcolm to write his autobiography. I knew he'd do it some time. Such is the man!

I wish him the best of luck for his new project.

Craig McGough